

## PRE-TERM 2014

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| <b>COURSE DATES</b>    | <b>Wednesday, August 20 to Tuesday, September 16, 2014</b>   |
| <b>REGISTRATION</b>    | OPENS online on May 19 and closes <b>JUNE 30, 2014</b> .   |
| <b>PRE-REQUISITES</b>  | <p><b>1) Principles of Economics</b><br/>Prior to registration for pre-term, all incoming students must have successfully completed (or be in the process of doing so) a course covering principles of micro- and macroeconomics. Proof of having met this requirement must be provided to the Admissions Office that administered your application (DC or Bologna). For those who take the SAIS Online Principles of Economics course, results will be transferred internally at SAIS. The course intended for SAIS Europe students is offered from May 21 to August 14, 2014. The registration deadline (to be confirmed) is normally 10 days prior to the start of the course. For further information (including the course fee) and application details, refer to the following webpage: <a href="http://www.sais-jhu.edu/graduate-studies/other-programs/online-principles-of-economics">http://www.sais-jhu.edu/graduate-studies/other-programs/online-principles-of-economics</a>. Those who do not pass an approved Principles of Economics course will not be allowed to register for economics classes in pre-term; nor will they be allowed to register at SAIS in the fall.</p> <p><b>2) Pre-Calculus Online Test</b><br/>All students who plan to attend pre-term must pass an online pre-calculus test before classes start. Access to an online review and test as well as to other JHU systems will be sent to all students as soon as possible after matriculation. Students who do not pass the online pre-calculus test will be required to attend a pre-calculus review during pre-term and are discouraged from taking economics classes simultaneously.</p> |
| <b>COURSES OFFERED</b> | <p><b>Intensive English</b> (5 hours per day, 5 days a week, 4 weeks = 100 hours)<br/> <b>Intensive Italian</b> (5 hours per day, 5 days a week, 4 weeks = 100 hours)<br/> <b>Survival Italian</b> (2 ½ hours per day, 5 days a week, 4 weeks = 50 hours)<br/> <b>Intermediate Microeconomics</b> (2 ½ hours a day, 3 days a week, 4 weeks = 30 hours)<br/> <b>Intermediate Macroeconomics</b> (2 ½ hours a day, 3 days a week, 4 weeks = 30 hours)<br/> <b>Pre-calculus review</b> (for those who do not pass the online test).</p> <p>In addition, teaching assistants will hold TA review sessions for the economics courses. These sessions will also include calculus which is taught during the economics courses.</p>   |
| <b>WORKLOAD</b>        | <p>In addition to the time spent in the classroom, students who are considering taking multiple pre-term courses should estimate that an equal amount of time will be spent studying outside of class as in the classroom. Survival Italian is designed to be taken with one of the economics courses, but combining Intensive Italian or English with Micro- or Macroeconomics, or combining both Micro- and Macroeconomics is <b><u>extremely demanding and strongly discouraged</u></b>. Those who take both Micro- and Macroeconomics will may not be able to attend review sessions for both courses as schedules may overlap.</p>  |

**CAREER SERVICES:  
Professional  
Development  
Course (PDC)**

In addition to the pre-term courses indicated above, the SAIS Europe Career Services Office also conducts its Professional Development Course (PDC) during pre-term.

**First-year SAIS students are required to complete the PDC in order to use the Office of Career Services.** It commences with an Orientation session, which provides campus-specific information about Career Services and an opportunity for students to ask questions. Students are given full access to SAISWorks, the SAIS professional development database and job posting system, only after attending the Orientation session. In subsequent modules of the PDC, students are presented with information to help them make the most of the individualized career counseling and other programming offered at SAIS. Course content includes self-assessment, employer research resources, targeted resume building and cover letters, networking and interviewing skills.

The PDC is designed jointly by the SAIS Career Services staff in Washington and Bologna and is presented in similar format on both campuses. In Bologna, the PDC is run during pre-term to allow students to complete the majority of the course before the start of the academic year. Career Services assigns students to PDC class sections that do not conflict with their pre-term class schedules so there is no need for students to register separately for this course. It involves a total commitment of about 15 hours between classroom time and outside assignments.

Students who are not taking pre-term courses but who will be in Bologna at that time are encouraged to take the PDC during pre-term. The PDC is also run again in the first semester, but only for students who do not attend pre-term.

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| <b>Intensive English</b> | <p>This course helps non-native English speakers achieve the academic level necessary to perform well during the year, and to prepare for the SAIS English proficiency exam. It is designed around the subjects taught at SAIS and fosters the development of the language skills necessary to follow academic lectures, participate in discussions and debates, give oral presentations, and write exam papers. Classes meet five hours a day for a total of approximately 100 hours. Hence, while Intensive English may be combined with Intermediate Micro- <b>or</b> Macroeconomics in pre-term, the workload is likely to be so heavy that such a combined program of study is <u>strongly discouraged</u>.</p> <p>Pre-term Intensive English is MANDATORY for students who scored 104 or lower on the TOEFL, 7 or lower on IELTS, or a 'C' grade in the Cambridge Proficiency. Students who scored between 105 and 109 on the TOEFL, 7.5 on the IELTS, or a 'B' grade on the Cambridge Proficiency are advised to attend.</p> <p><b>Please note:</b> Regardless of English test scores submitted with a candidate's application, some non-native English-speaking students may be <b>REQUIRED</b> to participate in this course (based on the admissions interview or other evaluations). Such requirements are indicated in the candidate's letter of admission.</p> |
| <b>Intensive Italian</b> | <p>This course is the best way to begin learning Italian and get the most out of living in Italy. Participants will be divided according to their language background and aptitude through an initial test. Students with a strong background in another Romance language may reach the adequate level to be placed in the Intermediate Mid courses at the end of Pre-Term, and thus qualify to take the Italian Proficiency exam at the end of the academic year. Only beginner-level classes are offered during pre-term. Classes meet for five hours a day for a total of approximately 100 hours. Student spouses and partners are also welcome to participate in this course.</p> <p>Intensive Italian may be combined with Intermediate Micro- <b>or</b> Macroeconomics in pre-term, but the workload is likely to be so heavy that such a program of study is <u>strongly discouraged</u>.</p>   |
| <b>Survival Italian</b>  | <p>This course is reserved for students taking a pre-term Micro- <b>or</b> Macroeconomics course. It introduces students to the basic structures of the Italian language and facilitates participation in Italian daily life. Only beginner level classes are offered during pre-term. Classes meet two and one half hours a day for a total of approximately 50 hours. It is not recorded permanently on the transcript.</p>   |
| <b>Notes</b>             | <p><i>See also the detailed information on the language program for language-course offerings during the regular academic year.</i></p>   |

**ECONOMICS  
COURSES**

Microeconomics and Macroeconomics are offered at the 'intermediate' level during pre-term in 2 ½ hours slots on Mondays, Wednesdays and Fridays, for a total of approximately 30 hours. In addition, two-hour review sessions (including calculus) are held on Tuesdays and Thursdays. The course includes a mid-term and final exam. Each course involves an intensive program of study that would ordinarily take place over a complete semester. Many students choose to take Survival Italian combined with either Micro- or Macroeconomics. It is also possible to take both Micro- and Macroeconomics in pre-term, but the workload is extremely heavy and this option is therefore strongly discouraged, except for students with a very strong economics or quantitative background.

Passing the Micro- or Macroeconomics course in pre-term enables students to fulfill part of the economics requirement for the M.A. program, thereby leaving more space for other economics courses. However, pre-term courses do not count for credit toward the overall number of courses required for any SAIS program.

NOTES:

1. *Students who applied and were admitted to the M.A. concentration in International Development must have passed the Microeconomics requirement prior to the beginning of the academic year. No flexibility is allowed on this requirement.*
2. *Students with a background in economics should check the economics waiver exam policy and plan to take the appropriate waiver exams. Detailed information is available at:  
<http://www.sais-jhu.edu/programs/internationalecon/waiver>*

**Intermediate  
MICROeconomics**

This course gives students the opportunity to receive a systematic presentation of microeconomics at intermediate level. It satisfies the microeconomics requirement at SAIS and also enables students to take classes with a microeconomics prerequisite (for example, International Trade Theory) during the first semester in Bologna. Topics include individual decision-making in situations of scarcity; consumer behavior and demand; labor supply and demand; theory of the firm; production, cost and supply; market structure and resource allocation; factor prices and distribution; and market failure and the role of government. Students should be aware that the intensive course, like the microeconomics course offered during the academic year, requires recent familiarity with basic algebra, functions, graphical analysis and basic calculus.

**Intermediate  
MACROeconomics**

This course gives students the opportunity to receive a systematic presentation of macroeconomics at intermediate level. It satisfies the macroeconomics requirement at SAIS and allows students to take more advanced courses where macroeconomics is a prerequisite (for example, International Monetary Theory). Topics include national income accounting and the balance of payments; output determination in an open economy; models of inflation and unemployment; fiscal and monetary policy; exchange rate determination; and international inter-dependence through trade and investment flows.



**GRADING** Pre-term exams are graded with the standard SAIS letter grading scale; grades are then converted to the pre-term scale as follows:

| Exam grade | Transcript Grade | Result   |
|------------|------------------|--|
| A          | HP               | High Pass  |
| A-         | HP               | High Pass  |
| B+         | P                | Pass   |
| B          | P                | Pass   |
| B-         | P                | Pass   |
| C          | None             | Course will be dropped from transcript and must be repeated during regular academic year |

Survival Italian does not entail a final exam and will show on the student's record only during pre-term (for administrative purposes). It will be dropped from the student's record at the end of pre-term.

**COURSE FEES** Pre-term courses cost **€860, except for Survival Italian which costs €430.**  
A **deposit of €200 for EACH COURSE** is payable online upon registration. Fees may be paid in their entirety online at the time of Registration. Otherwise, the balance must be paid by the first day of your pre-term class(s) in the SAIS Europe Business Office by means of: credit card, personal check (US\$ or €), wire/bank transfer or cash.

**REGISTRATION** Pre-term registration (and deposit payment) will be available online from May 19 onwards. **The DEADLINE for registration is Monday, June 30, 2014.** We cannot guarantee a place in any pre-term course after that date.

**NOTE:** Registration is not required for the pre-calculus review; students who do not pass the online pre-calculus test are required to attend.

**REFUND POLICY** **The pre-term course deposit is not refundable.**

**Language courses** Language course fees, less the non-refundable deposit, will be refunded to students who communicate their withdrawal in writing to the SAIS Europe Business Office by 9 am on Tuesday, August 26. Thereafter, no refunds will be granted.

**Economics courses** Economics course fees, less the non-refundable deposit, will be refunded to students who communicate their withdrawal in writing to the SAIS Europe Business Office by 9 am on Tuesday, August 26.

One half of fee (after the deposit has been deducted) will be refunded to students who communicate their withdrawal to the SAIS Europe Business Office by 9 am on Tuesday, September 2. Thereafter, no refunds will be granted.

*SAIS Europe reserves the right to make minor adjustments to this program, as necessary.*

|                | MONDAY            |                   |                           | TUESDAY                |                   |                           | WEDNESDAY         |                   |                           | THURSDAY               |                   |                           | FRIDAY            |                   |                           |
|----------------|-------------------|-------------------|---------------------------|------------------------|-------------------|---------------------------|-------------------|-------------------|---------------------------|------------------------|-------------------|---------------------------|-------------------|-------------------|---------------------------|
| 08.30 to 10.50 | Micro (Sect. 20)  | Micro (Sect. 21)  | Micro (Sect. 22)          | Math-/Economics Review |                   |                           | Micro (Sect. 20)  | Micro (Sect. 21)  | Micro (Sect. 22)          | Math-/Economics Review |                   |                           | Micro (Sect. 20)  | Micro (Sect. 21)  | Micro (Sect. 22)          |
| 11.00 to 14.00 | Intensive Italian | Intensive English | Survival Italian to 13.30 | Intensive Italian      | Intensive English | Survival Italian to 13.30 | Intensive Italian | Intensive English | Survival Italian to 13.30 | Intensive Italian      | Intensive English | Survival Italian to 13.30 | Intensive Italian | Intensive English | Survival Italian to 13.30 |
|                |                   |                   | from 14.15                |                        |                   | from 14.15                |                   |                   | from 14.15                |                        |                   | from 14.15                |                   |                   | from 14.15                |
| 15.00 to 16.50 | Intensive Italian | Intensive English | Survival Italian to 16.45 | Intensive Italian      | Intensive English | Survival Italian to 16.45 | Intensive Italian | Intensive English | Survival Italian to 16.45 | Intensive Italian      | Intensive English | Survival Italian to 16.45 | Intensive Italian | Intensive English | Survival Italian to 16.45 |
| 17.00 to 19.30 | Macro             |                   |                           | Math-/Economics Review |                   |                           | Macro             |                   |                           | Math-/Economics Review |                   |                           | Macro             |                   |                           |

**Economics classes** begin at 8.30 am on Wed. Aug. 20 with three Microeconomics sections. The Microeconomics mid-term exam is scheduled on Tuesday, September 2 instead of review sessions, and the final exam is on Wednesday, September 17 at 8.30 am (first day of orientation). The Macroeconomics mid-term is on Thursday, September 4, at 8.30 am, with the final exam on Tuesday, September 16 at 5 p.m.

**Language** placement tests will be held on Wed. Aug. 20, and classes begin on Thu. Aug. 21.